SIAS-SGX Corporate Connect

13 September 2022

Important Notice

The past performance of Keppel Pacific Oak US REIT is not necessarily indicative of its future performance. Certain statements made in this release may not be based on historical information or facts and may be "forward-looking" statements due to a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes, and the continued availability of financing in the amounts and terms necessary to support future business.

Prospective investors and unitholders of Keppel Pacific Oak US REIT (Unitholders) are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of Keppel Pacific Oak US REIT Management Pte. Ltd., as manager of Keppel Pacific Oak US REIT (the Manager) on future events. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained in this release. None of the Manager, the trustee of Keppel Pacific Oak US REIT or any of their respective advisors, representatives or agents shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this release or its contents or otherwise arising in connection with this release. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. The value of units in Keppel Pacific Oak US REIT (Units) and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including possible loss of principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (SGX-ST). Listing of the Units on SGX-ST does not quarantee a liquid market for the Units.

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Constituent of:

MSCI 🌑

Singapore Small Cap Index





FTSE ST REIT Index, FTSE EPRA Nareit Developed Index and FTSE Global Small Cap Index



CarbonCare Asia Pacific Green REIT Index





Keppel Pacific Oak US REIT (KORE)

First choice US office SREIT focused on the fast-growing tech sector across key growth markets in the US

Unique exposure to key US growth markets

Benefitting from the defensive sectors of tech and healthcare

Tax advantaged structure

| Sponsors | Keppel Capital and KORE Pacific Advisors ("KPA") |
|-----------------------|--|
| US Asset Manager | Pacific Oak Capital Advisors LLC, also advisor for Pacific Oak Strategic Opportunity REIT |
| Manager | Keppel Pacific Oak US REIT Management Pte. Ltd. |
| Investment mandate | To invest in a diversified portfolio of income-producing commercial assets and real estate-related assets in key growth markets of the US with favourable economic and office fundamentals |
| Distribution | Semi-annual distributions Distributions declared in US dellars. |

Policy & Distribution Currency

 Distributions declared in US dollars: Unitholders have the option to receive distributions in Singapore or US dollars (by submitting a 'Currency Election Form') and opting out of CDP's Currency Conversion Service



Successful Execution of Growth Strategy



9 Nov 2017: Listed on SGX IPO with 11 office buildings and business campuses across 7 key growth markets



Jan 2019

Strengthened foothold in the strong Maitland submarket with acquisition of Maitland Promenade 1 in Orlando, Florida





Aug 2021

Completed the strategic acquisitions of Bridge Crossing in Nashville, Tennessee, and 105 Edgeview in Denver, Colorado





Maiden acquisition of The Westpark Portfolio in Seattle - Redmond, Washington Nov 2018



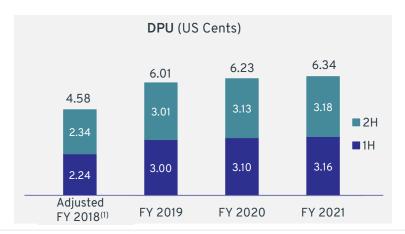
Extended footprint into new key growth market with the acquisition of One Twenty Five in Dallas, Texas



Nov 2019







KORE's Presence In Key Growth Markets

Popular in-migration destinations due to attractive lifestyle, culture and employment opportunities











KORE's Properties



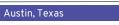
#x Top 20 Best Tech Cities for IT Jobs 2021(2)













Great Hills Plaza



Westmoor Center

105 Edgeview

Nashville, Tennessee

Bridge Crossing

Houston, Texas

❖ 1800 West Loop South

Dallas, Texas

One Twenty Five

Orlando, Florida

Maitland Promenade I & II

Sacramento, California

Iron Point

Atlanta, Georgia

Powers Ferry



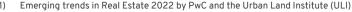




#18







CompTIA - Tech Town Index 2021 - Top 20 Best Tech Cities for IT Jobs

Ranking based on overall real estate prospects:





1H 2022 Key Highlights

Continued Growth in Operating Income



Stable Income Stream



Robust Financial Position



Adjusted Distributable Income (DI)

11.0% YoY

1H 2022 actual DI of US\$31.5 million was 5.4% higher than 1H 2021 actual DI, mainly due to the two new acquisitions in August 2021 offset by impact from 2Q 2022 management base fees taken in cash rather than in Units. Actual DI for 1H 2022 would have been 11.0% higher y-o-y compared against 1H 2021 adjusted DI of US\$28.4 million, assuming 2Q 2021 management base fee was paid 100% in cash.

Healthy Aggregate Leverage

37.2%⁽²⁾

Healthy leverage and 100% unsecured loans provide financial flexibility to continue pursuing opportunities in key growth markets with a tech focus.

Adjusted Distribution per Unit (DPU)

1 0.7% YoY

Resulting from 2Q 2022 management base fees taken in cash, actual 1H 2022 DPU of 3.02 US cents was 4.4% below actual 1H 2021 DPU, which translated to a distribution yield of 8.7%⁽¹⁾. Assuming 2Q 2021 management base fee was paid 100% in cash, actual 1H 2022 DPU would have been 0.7% higher y-o-y, as adjusted DPU for 1H 2021 would have been 3.00 US cents.

Limited Lease Expiries by CRI

6.3% over the rest of 2022

Leased ~368,063 sf of space in 1H 2022, equivalent to 7.3% of the portfolio net lettable area. Portfolio committed occupancy was 92.0%.

Positive Rental Reversion

11.6%

Continued positive rental reversions for the whole portfolio, driven mainly by the tech hubs of Seattle – Bellevue/Redmond, Orlando and Sacramento. Built-in average rental escalations of ~2.5% across the portfolio.

Interest Coverage Ratio

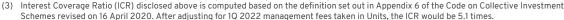
4.8 times(3)

Weighted average term to maturity was 2.7 years as at 30 June 2022, with no long-term refinancing until November 2023.



⁽¹⁾ Based on the market closing price of US\$0.700 per Unit as at 30 June 2022.

⁽²⁾ Calculated as the total borrowings and deferred payments (if any) as a percentage of the total assets.



Financial Performance for 1H 2022

| 2Q 2022 | 2Q 2021 | % Change | 1H 2022 | 1H 2021 | % Change |
|---------|--|---|--|--|--|
| 37,128 | 33,798 | 9.9 | 74,109 | 68,383 | 8.4 |
| 21,272 | 20,225 | 5.2 | 43,001 | 40,587 | 5.9 |
| 21,559 | 20,356 | 5.9 | 43,521 | 40,868 | 6.5 |
| 14,972 | 15,000 | (0.2) | 31,542 | 29,937 | 5.4 |
| 1.43 | 1.58 | (9.5) | 3.02 | 3.16 | (4.4) |
| - | - | - | 8.7% | 8.1% | 60 bps |
| 14,972 | 13,482 | 11.1 | 31,542 | 28,417 | 11.0 |
| 1.43 | 1.42 | 0.7 | 3.02 | 3.00 | 0.7 |
| - | - | - | 8.7% | 7.7% | 100bps |
| | 37,128 21,272 21,559 14,972 1.43 | 37,128 33,798 21,272 20,225 21,559 20,356 14,972 15,000 1.43 1.58 14,972 13,482 | 37,128 33,798 9.9 21,272 20,225 5.2 21,559 20,356 5.9 14,972 15,000 (0.2) 1.43 1.58 (9.5) 14,972 13,482 11.1 1.43 1.42 0.7 | 37,128 33,798 9.9 74,109 21,272 20,225 5.2 43,001 21,559 20,356 5.9 43,521 14,972 15,000 (0.2) 31,542 1.43 1.58 (9.5) 3.02 - - 8.7% 14,972 13,482 11.1 31,542 1.43 1.42 0.7 3.02 | 37,128 33,798 9.9 74,109 68,383 21,272 20,225 5.2 43,001 40,587 21,559 20,356 5.9 43,521 40,868 14,972 15,000 (0.2) 31,542 29,937 1.43 1.58 (9.5) 3.02 3.16 - - - 8.7% 8.1% 14,972 13,482 11.1 31,542 28,417 1.43 1.42 0.7 3.02 3.00 |

⁽¹⁾ The income available for distribution to Unitholders is based on 100% of the taxable income available for distributions to Unitholders.

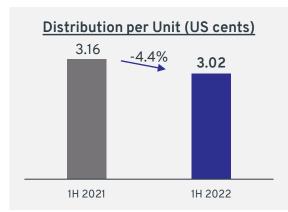
⁽⁴⁾ The Manager has elected to receive 100% of its base fee for 10 2022 amounting to US\$1,657,009 in the form of Units and 100% of its base fee for 20 2022 amounting to US\$1,664,343 in cash. Accordingly, 20 2021 and 1H 2021 adjusted income available for distribution to Unitholders, adjusted DPU and adjusted distribution yield have been restated to assume 20 2021 base fee of US\$1,500,161 were paid in cash to provide a like-for-like comparison to 1H 2022 actual results.



⁽²⁾ DPU for 1H 2022 was calculated based on 1,004,450,254 issued Units as at 30 June 2022, while DPU and adjusted DPU for 1H 2021 was calculated based on 947,366,724 issued Units as at 30 June 2021.

⁽³⁾ The annualised DPU yield for 1H 2022 is on a basis of 181 days (1H 2021:181 days) and pro-rated to 365 days (1H 2021:365 days). Distribution yields for 1H 2022 and 1H 2021 are based on market closing prices of US\$0.700 and US\$0.785 per Unit as at the last trading day of the respective periods.

Strong Balance Sheet that Supports Growth Aspirations





| As at 30 June 2022 | US\$'000 |
|--|-----------|
| Total Assets | 1,524,483 |
| Investment Properties | 1,439,770 |
| Investment Properties Held-For-Sale ⁽¹⁾ | 35,727 |
| Cash and Cash Equivalents | 30,756 |
| Other Assets | 18,230 |
| Total Liabilities | 652,445 |
| Gross Borrowings | 567,420 |
| Other Liabilities | 85,025 |
| Unitholders' Funds | 872,038 |
| Units in issue and to be issued ('000) | 1,044,450 |
| NAV per Unit (US\$) | 0.83 |
| Adjusted NAV per Unit (US\$)(2) | 0.80 |
| Unit Price (US\$) | 0.70 |
| | |

Keppel Pacific Oak US REIT

⁽¹⁾ Purchase and sale agreements were entered into with external parties for the sales of Powers Ferry and Northridge Center I & II in Atlanta, Georgia. The divestments are expected to be completed in 3Q 2022 subject to satisfaction of certain conditions. Accordingly, these two properties have been reclassified as investment properties held-for-sale.

Stable Financial Position and Healthy Aggregate Leverage

Prudent capital management with 100% unsecured loans provide greater financial flexibility

As at 30 June 2022

• US\$567.4 million of external loans

100% unsecured

Available Facilities

US\$50.0 million of revolving credit facility

 U\$\$2.6 million of uncommitted revolving credit facility

Aggregate Leverage(1)

37.2%

Average Cost of Debt

(Excludes amortisation of upfront debt financing costs)

2.70% p.a.

All-in Average Cost of Debt

(Includes amortisation of upfront debt financing costs)

2.88% p.a.

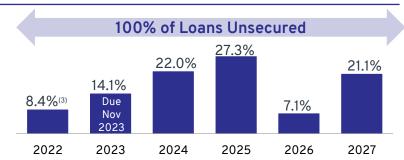
Interest Coverage(2)

4.8 times

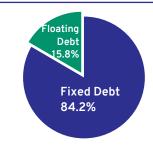
Weighted Average Term to Maturity

2.7 years

Debt Maturity Profile (as at 30 June 2022)



Interest Rate Exposure



Sensitivity to LIBOR/SOFR(4)

Every + 50bps in LIBOR/SOFR translates to - 0.062 US cents in DPU p.a.

- (1) Calculated as the total borrowings and deferred payments (if any) as a percentage of the total assets.
- (2) Interest Coverage Ratio (ICR) disclosed above is computed based on the definition set out in Appendix 6 of the Code on Collective Investment Schemes revised on 16 April 2020. After adjusting for 1Q 2022 management fees taken in Units, the ICR would be 5.1 times.
- (3) Refers to the US\$47.4m uncommitted revolving credit facilities drawn.
- (4) Based on the 15.8% floating debt, US\$47.4 million uncommitted revolving credit facility drawn which are unhedged and the total number of Units in issue as at 30 June 2022.

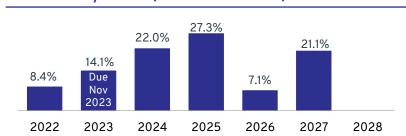


Stable Financial Position and Healthy Aggregate Leverage (cont'd)

In July 2022, KORE entered into a new loan facility of US\$180m

- Proceeds from the loan may be used to early refinance borrowings due in Nov 2023 and Jan 2024 in aggregate of US\$130m as well as, working capital and general corporate purposes (including but not limited to repaying KORE's outstanding revolving credit facility in part or full).
- No long-term refinancing requirement until November 2024.

Debt Maturity Profile (as at 30 Jun 2022)



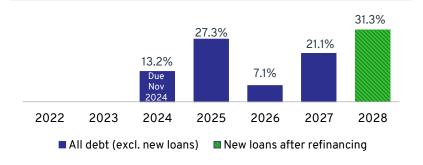
As at 30 Jun 2022 (Pro forma assuming refinancing of borrowings) Debt Maturity Profile (Pro forma) (2)(3)

Average Cost of Debt (1) 2.80 % p.a. (Excludes amortisation of upfront debt financing costs)

All-in Average Cost of Debt (1) (Includes amortisation of upfront 3.15 % p.a. debt financing costs)

Weighted Average Term to Maturity (2) 4.1 years

77.1% Hedge Ratio (% fixed debt) (3)



Pacific Oak US REIT

Assuming the refinancing of borrowings had occurred on 1 Jan 2022.

Assuming the refinancing of borrowings have occurred on 1 Jul 2022.

For illustrative purposes, assuming early refinancing of US\$130.0m borrowings and outstanding revolving credit facility of US\$47.4m is repaid.

Quality Portfolio Driven By Tech and Innovation



KORE's strategic presence in key growth markets and its focus on the fast-growing tech and medical sector provides income resilience.

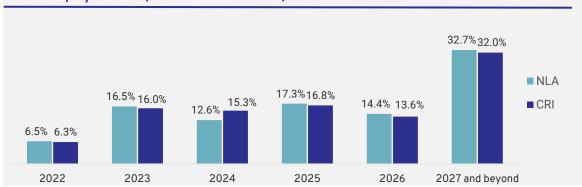


Steady Income with Visible Organic Growth



| New leasing demand and expansions from: | | | |
|---|-------|--|--|
| Finance and Insurance | 28.6% | | |
| TAMI ⁽¹⁾ | 27.8% | | |
| Professional Services ⁽²⁾ | 25.7% | | |
| Others | 10.8% | | |
| Medical and Healthcare | 7.1% | | |

Lease Expiry Profile (as at 30 June 2022)



~368,063sf

Leased spaces for 1H 2022, equivalent to 7.3% of portfolio NLA. Portfolio WALE of 3.7 years⁽³⁾ by CRI.

~7.4%

In-place rents are ~7.4% below asking rents, which provides an avenue for organic growth.

1.6%

Positive rent reversion for 1H 2022. Average rent collection was ~99% with zero rent deferment requests in 1H 2022.

~2.5%

Built-in average annual rental escalation across the portfolio.



- 1) TAMI stands for technology, advertising, media, and information
- (2) Professional Services comprises tenants who provide management consulting, legal, real estate, engineering, manufacturing and educational services.
- (3) Based on NLA, portfolio WALE was 3.5 years.

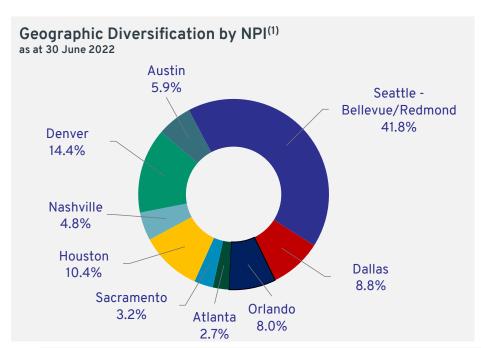
Resilient Portfolio with Diversified Tenant Composition

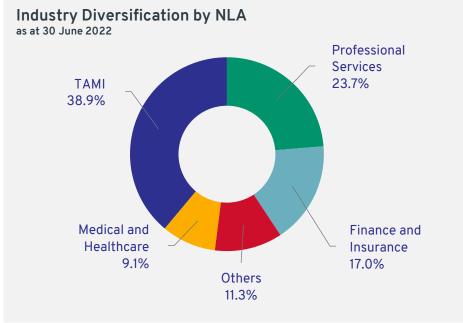


KORE's buildings and business campuses in the tech hubs of Seattle – Bellevue/Redmond, Austin and Denver contribute ~62% of NPI⁽¹⁾



~48% of KORE's portfolio NLA comprises high-quality tenants from the growing and defensive sectors of TAMI, medical and healthcare





Low Tenant Concentration Risk

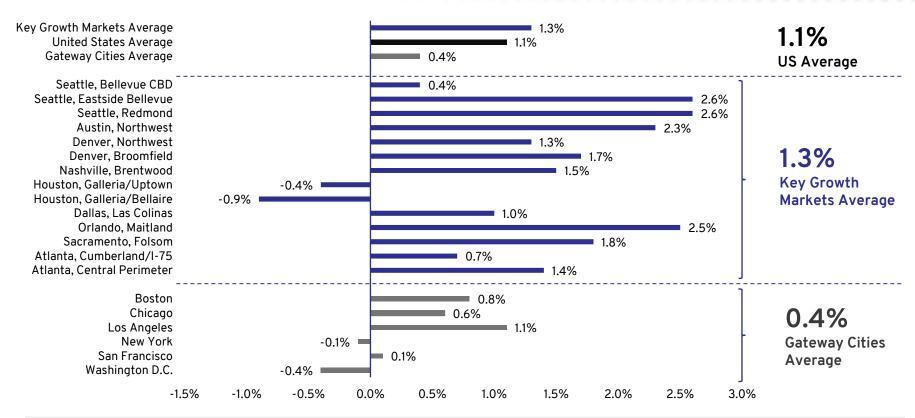


Majority of top 10 tenants are established TAMI companies located in the fast-growing tech hubs of Seattle – Bellevue/Redmond, Denver and Nashville.

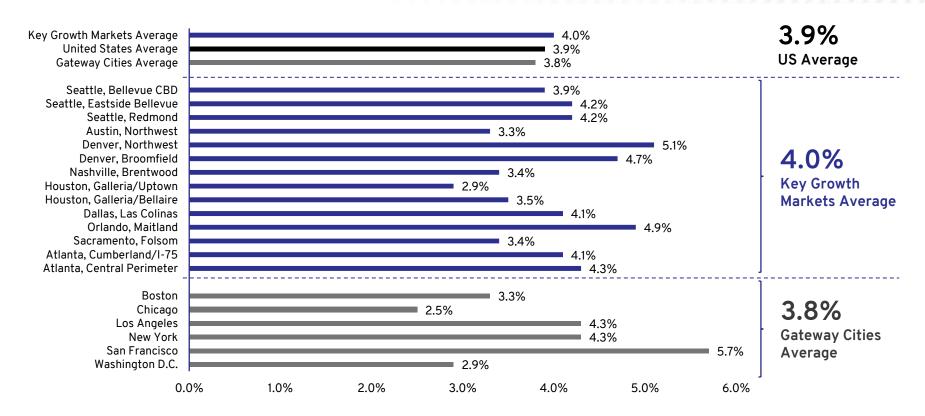
As at 30 June 2022

| Top 10 Tenants | Sector | Asset | Location | % of CRI |
|-----------------------------------|-------------------------|---------------------------|-------------------------------|-----------|
| Comdata Inc | Technology | Bridge Crossing | Nashville | 3.4 |
| Ball Aerospace | Technology | Westmoor Center | Denver | 3.4 |
| Lear Cooperation | Technology | The Plaza Buildings | Seattle – Bellevue/Redmond | 2.7 |
| Gogo Business Aviation | Technology | 105 Edgeview | Denver | 2.7 |
| Meta ⁽¹⁾ | Technology | The Westpark Portfolio | Seattle – Bellevue/Redmond | 2.5 |
| Zimmer Biomet Spine | Technology | Westmoor Center | Denver | 2.0 |
| Spectrum | Media & Information | Maitland Promenade I & II | Orlando | 1.8 |
| Bio-Medical Applications | Medical & Healthcare | One Twenty Five | Dallas | 1.6 |
| Auth0 | Technology | The Plaza Buildings | Seattle – Bellevue/Redmond | 1.6 |
| U.S. Bank National Association | Finance & Insurance | The Plaza Buildings | Seattle – Bellevue/Redmond | 1.6 |
| Total | | | | 23.3 |
| WALE by NLA | | | | 4.5 years |
| WALE by CRI | | | | 4.5 years |

Last 12 Months Rent Growth

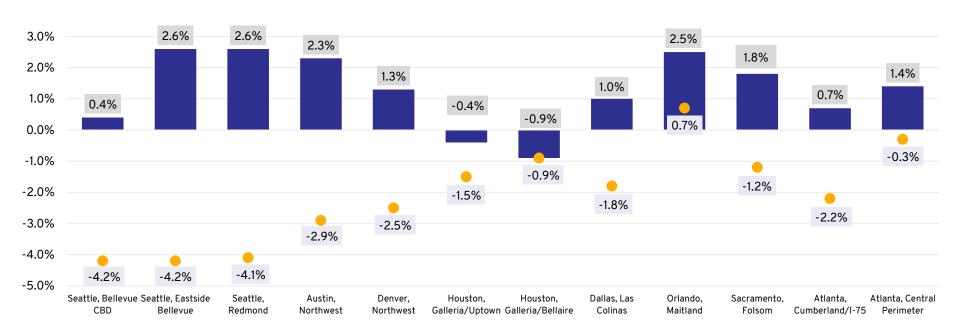


Projected 12-Month Rent Outlook



Actual Against Projected 12-Month Market Rent Growth

Rent growth* for the last 12 months outperformed projections for KORE's portfolio



■ Last 12-month Market Rent Growth (1)

Projected 12-month Market Rent Growth (2)





⁽²⁾ Based on CoStar Office Report, June 2021.

First Choice Submarkets Outlook

Property

Submarket

18.3

* Majority of it refers to Amazon's construction.

(1) Majority of which are build-to-suit or have been pre-leased.

Source: CoStar Office Report, June 2022.

| Submarket Property | Vacancy Rate (%) | Vacancy Rate (%) | Deliveries (sf'000) | Absorption (sf'000) | Construction (sf'000) | Rental Growth (%) | Rental Growth (%) |
|---|---------------------|---------------------|------------------------|------------------------|--------------------------|----------------------|----------------------|
| Seattle, Bellevue CBD The Plaza Buildings | 9.4 | 5.8 | 1,100 | 1,100 | 4,267(1)* | 0.4 | 3.9 |
| Seattle, Eastside Bellevue Bellevue Technology Center | 5.0 | 3.1 | 3 | 3 | - | 2.6 | 4.2 |
| Seattle, Redmond The Westpark Portfolio | 1.7 | 1.8 | - | 168 | 2,850 ^{(1)#} | 2.6 | 4.2 |
| Austin, Northwest Great Hills Plaza & Westech 360 | 0.0(2) & 20.8(3) | 19.8 | - | 186 | 101 | 2.3 | 3.3 |
| Denver, Northwest Westmoor Center | 3.2 | 8.4 | 15 | 113 | 36 | 1.3 | 5.1 |
| Denver, Broomfield 105 Edgeview | - | 11.6 | - | 87 | - | 1.7 | 4.7 |
| Nashville, Brentwood Bridge Crossing | - | 15.3 | - | 21 | - | 1.5 | 3.4 |
| Houston, Galleria/Uptown 1800 West Loop South | 12.2 | 26.3 | - | (956) | - | (0.4) | 2.9 |
| Houston, Galleria/Bellaire Bellaire Park | 7.7 | 15.0 | - | (167) | - | (0.9) | 3.5 |
| Dallas, Las Colinas One Twenty Five | 9.6 | 25.1 | - | (388) | 512 ⁽¹⁾ | 1.0 | 4.1 |
| Orlando, Maitland Maitland Promenade I & II | 11.4 | 14.1 | - | (113) | - | 2.5 | 4.9 |
| Sacramento, Folsom Iron Point | 10.4 | 6.6 | - | (109) | 33 | 1.8 | 3.4 |
| Atlanta, Cumberland/I-75 Powers Ferry | 32.4 | 15.0 | 6 | 103 | 120 ⁽¹⁾ | 0.7 | 4.1 |
| | | | | | | | |

Last 12M

Last 12M

Under

124

465

Refers to Microsoft's construction.

(3) Refers to Westech 360's vacancy.

(2) Refers to Great Hills Plaza's vacancy.

Last 12M

1.4

4.3

20

18.5

Atlanta, Central Perimeter

Keppel Pacific Oak US REIT

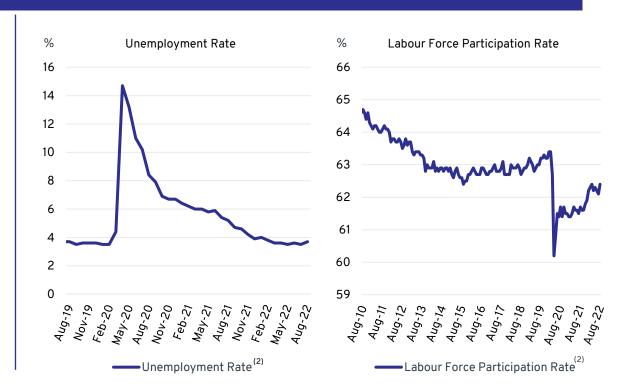
Northridge Center I & II



US Economic Updates

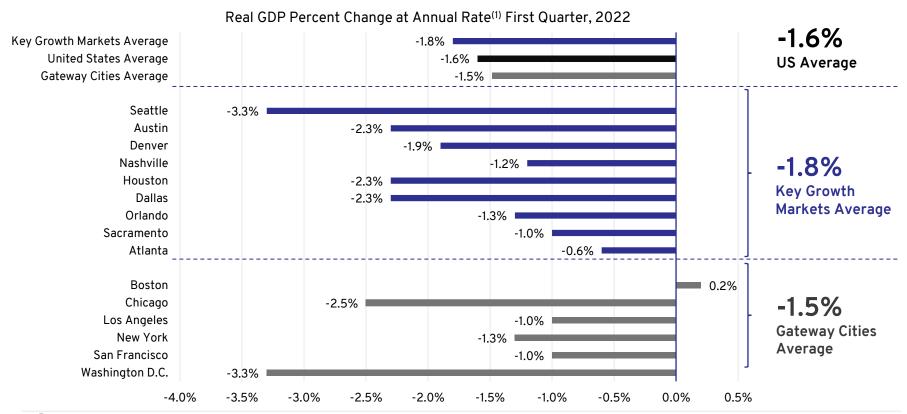
Subdued market economy

- US real GDP decreased by 0.6% quarter-onquarter in 2Q 2022⁽¹⁾.
- Unemployment rate was 3.7% in August 2022, down from the high of 14.8% in April 2020's recession⁽²⁾.
- Labour force participation rate increased slightly to 62.4% in August 2022⁽²⁾.
- Annual inflation rate remains high at 8.5% in July 2022, signifying significant headwinds.



Cautious on US Economic Outlook

Inflation, rising interest rates and geopolitical risks pose challenges to the economy



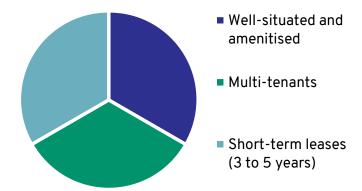
Outlook for Commercial Real Estate

Leasing activity in 1Q 2022 rose by healthy 5.4% on the back of improved clarity surrounding return-to-office timelines⁽¹⁾

According to Moody's Analytics, the top three population growth markets over the next two decades will be in **Austin, Orlando** and **Phoenix**⁽²⁾.

- The resilient Sun Belt markets are expected to continue to benefit from the net domestic migration and the technology sector's dynamic growth in 2022⁽³⁾.
- Investors remain focused on:
 - Portfolio diversification
 - Aligning investment strategies to longer-term economic and demographic shifts, benefitting logistics, living and healthcare assets⁽⁴⁾.

Factors that affect the inflation resiliency of an office property⁽⁵⁾





JLL Global Real Estate Perspective, May 2022
 https://www.globest.com/2022/05/03/10-cre-assets-ranked-by-their-ability-to-withstand-inflation/



¹⁾ JLL US Office Outlook - Q1 2022, April 2022

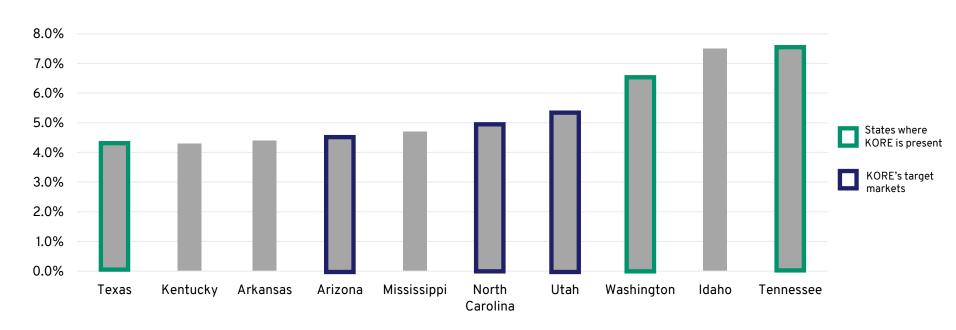
²⁾ https://www.globest.com/2022/04/20/despite-inflation-woes-long-term-outlook-for-cre-remains-strong/

³⁾ CBRE 2022 U.S. Real Estate Market Outlook, December 2021

Tech Sector Demand

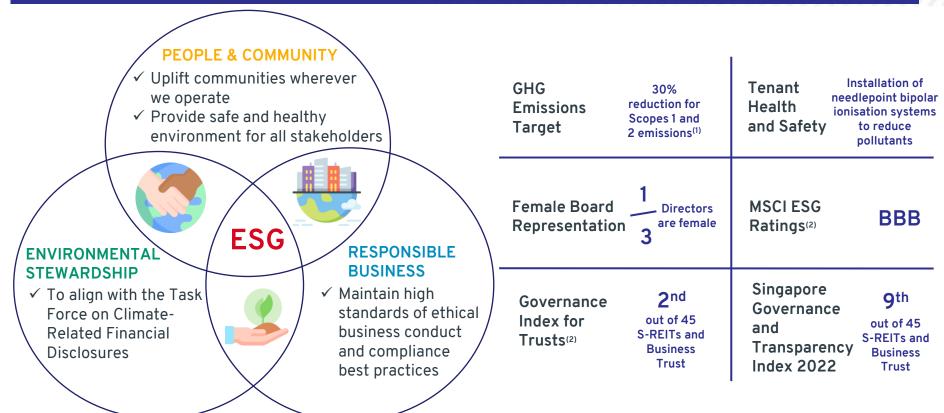
No slowdown in tech job postings across suburban markets

Increase in Tech Workers Jobs Pre vs. Post Pandemic by State (December 2019 – December 2021)



Advancing Sustainability, Creating Value

Execute sound fiscal and asset management strategy to drive growth and long-term value for Unitholders





Strategic presence in some of the fastest growing states in the US.

First choice US office S-REIT focused on the fast-growing TAMI, medical and healthcare sectors across key growth markets in the US.



Exposure to the fast-growing TAMI, medical and healthcare sectors provides income resilience.



Highly diversified portfolio with low tenant concentration risk.



Resilient operating metrics with built-in average rental escalations for further organic growth.



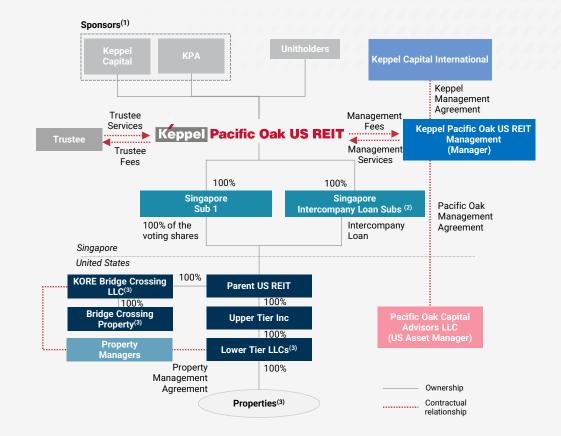
Robust financial position to continue pursuing opportunities in key growth markets with a tech focus.





Trust Structure

- Tax-efficient structure for holding US properties
 - No US corporate tax (21%) and US withholding tax (30%)
 - No Singapore corporate tax (17%) and Singapore withholding tax (10%)
 - Subject to limited tax
- ✓ Leverage Sponsors' expertise and resources to optimise returns for Unitholders
- ✓ Alignment of interests among Sponsors, Manager and Unitholders



- (1) Keppel Capital holds a deemed 7.3% stake in Keppel Pacific Oak US REIT (KORE). Pacific Oak Strategic Opportunity REIT, Inc. (KPA entity) holds a 6.1% stake in KORE. KPA holds a deemed interest of 1.2% in KORE, for a total of 7.3%.
- (2) There are four wholly-owned Singapore Intercompany Loan Subsidiaries extending intercompany loans to the Parent US REIT.
- (3) Bridge Crossing Property is held under KORE Bridge Crossing LLC, which in turn is held directly under Parent US REIT. The other properties in the portfolio are held under the various Lower Tier LLCs respectively.

Strong Sponsors: Keppel Capital and KORE Pacific Advisors



- Asset management arm of Keppel Corporation and a premier manager in Asia
- US\$31 billion⁽¹⁾
 Global assets under management as at end-2021
- ~40 cities across key global markets
 Diversified portfolio of real estate, infrastructure,
 data centres and alternative assets
- 17 Funds
 Over 200 professionals managing five listed REITs and business trust and 12 private funds



- Established commercial real estate investment manager in the US
- US\$4.0 billion Assets under management as at end-2021
- Over 20 markets
 High quality commercial, single-family, multi-family, hospitality real estate portfolio across the US
- 5 Funds
 Proven expertise in managing two public REITs and three private funds