S-REIT Corporate Day 2021: Office Day

3 March 2021

Important Notice

The past performance of Keppel Pacific Oak US REIT is not necessarily indicative of its future performance. Certain statements made in this release may not be based on historical information or facts and may be "forward-looking" statements due to a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes, and the continued availability of financing in the amounts and terms necessary to support future business.

Prospective investors and unitholders of Keppel Pacific Oak US REIT (Unitholders) are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of Keppel Pacific Oak US REIT Management Pte. Ltd., as manager of Keppel Pacific Oak US REIT (the Manager) on future events. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained in this release. None of the Manager, the trustee of Keppel Pacific Oak US REIT or any of their respective advisors, representatives or agents shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this release or its contents or otherwise arising in connection with this release. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. The value of units in Keppel Pacific Oak US REIT (Units) and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including possible loss of principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (SGX-ST). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.

Sponsors

Keppel Capital and KPA

<u>US Asset Manager</u>

Pacific Oak Capital Advisors LLC, also advisor for Pacific Oak Strategic Opportunity REIT

Manager

Keppel Pacific Oak US REIT Management Pte. Ltd.

<u>Distribution Policy & Distribution Currency</u> Semi-annual distributions

Distributions declared in US dollars

Content Outline

Page 3	Overview
Page 10	FY 2020 Performance
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Page 30	Additional Information

Constituent of:



MSCI Singapore Small Cap Index



FTSE All World Small Cap Index FTSE ST Singapore Shariah Index



Overview of Keppel Pacific Oak US REIT (KORE)



Focus on key growth markets driven by tech and innovation
Tech markets of Seattle - Bellevue/Redmond, Austin and Denver contribute ~63% of NPI⁽¹⁾



Tech-focused tenant composition and industry exposure >37% tenants from the growing and defensive sectors of tech and healthcare



Stable income with visible organic growth

92.3% committed occupancy and 2.7% built-in average annual rental escalations



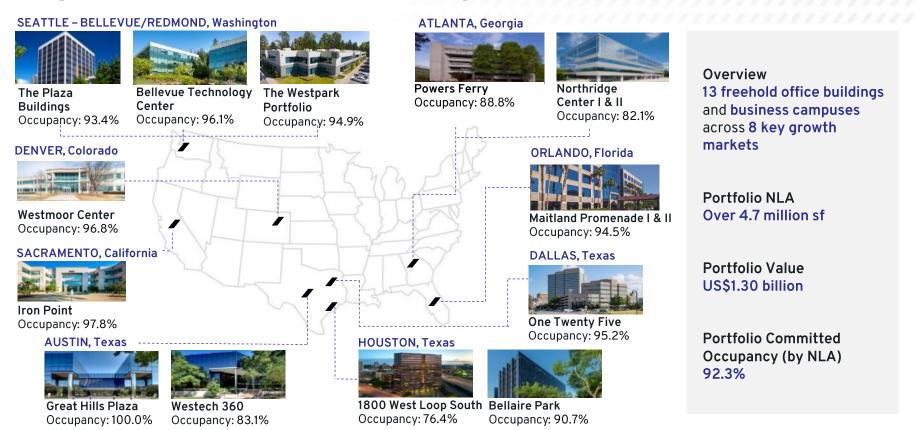
Robust financial position and healthy aggregate leverage

100% unsecured debt, 37.0% gearing ratio with no long-term debt refinancing requirements until November 2022



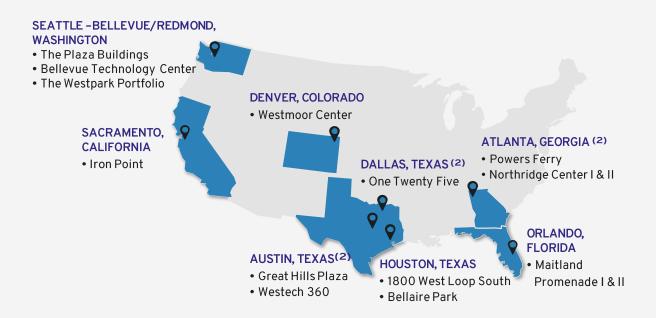
Proven resilience through the COVID-19 Pandemic Collected ~99% of rent for FY2020.

Key Growth Markets driven by Tech and Innovation



Magnet Cities for Businesses and Individuals

Majority of KORE's key growth markets located in Super Sun Belt and 18-Hour cities(1)

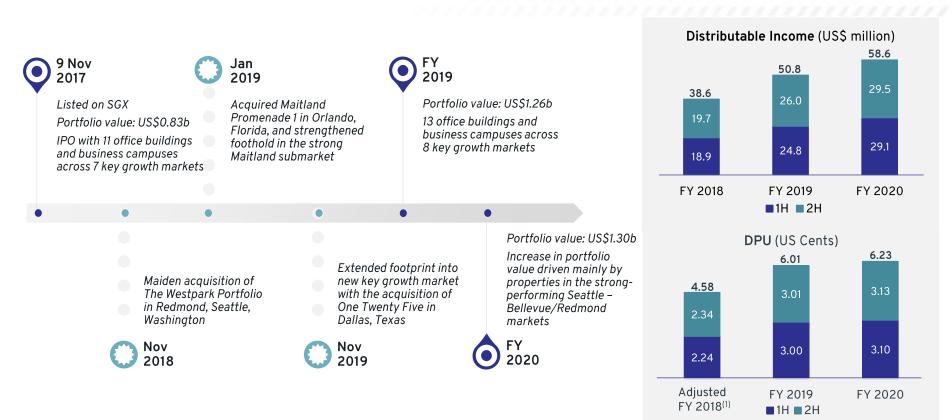


Popular in-migration destinations due to attractive lifestyle, culture and employment opportunities

- ✓ Low or no taxes in most markets
- ✓ GDP, employment and population growth above national average
- ✓ Highly-educated workforce
- ✓ Amenity-rich locations
- ✓ Good infrastructure with lower congestion
- ✓ COVID-accelerated suburban appeal
- ✓ KORE is well poised to capture growth from population migration and suburbanization trends



Successful Execution of Growth Strategy







Tech Focused Tenant Composition and Industry Exposure

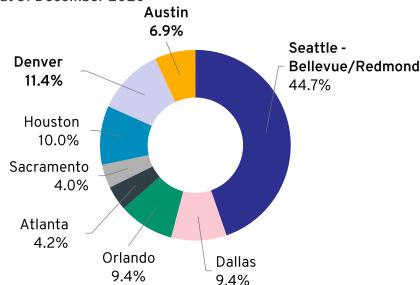


KORE's buildings and business campuses in the tech hubs of Seattle – Bellevue/Redmond, Austin and Denver contribute ~63% of NPI

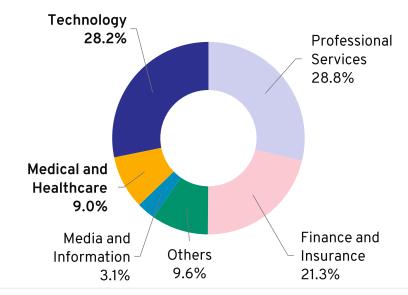


High quality and diverse tenants from the growing and defensive sectors of technology, as well as medical and healthcare

Geographic Diversification by NPI⁽¹⁾ contribution as at 31 December 2020



Industry Diversification by NLA as at 31 December 2020



Low Tenant Concentration Risk

Top 10 tenants contribute only 20.2% of CRI, and majority are established tech companies

As at 31 December 2020

Top 10 Tenants	Sector	Asset	% of CRI
Ball Aerospace	Technology	Westmoor Center	3.3
Lear	Technology	The Plaza Buildings	2.8
Oculus VR	Technology	The Westpark Portfolio	2.3
Zimmer Biomet Spine	Technology	Westmoor Center	2.0
Spectrum	Media & Information	Maitland Promenade I & II	1.8
Unigard Insurance ⁽¹⁾	Finance & Insurance	Bellevue Technology Center	1.7
Bio-Medical Applications	Medical & Healthcare	One Twenty Five	1.7
US Bank	Finance & Insurance	The Plaza Buildings	1.6
Auth0	Technology	The Plaza Buildings	1.6
Reed Group	Technology	Westmoor Center	1.4
Total			20.2
WALE (by NLA)			4.5 years
WALE (by CRI)			4.8 years



Proven Resilience through the COVID-19 Pandemic



	FY 2020 (US\$'000)	FY 2019 (US\$'000)	% Change
Gross Revenue	139,590	122,886	13.6
Property Expenses	(56,607)	(48,133)	17.6
Net Property Income	82,983	74,753	11.0
Income Available for Distribution ⁽²⁾	58,628	50,783	15.4
DPU (US cents)	6.23	6.01	3.7
Distribution Yield ⁽³⁾	9.0%	7.7%	130bps

Keppel Pacific Oak US REIT

⁾ The acquisition of One Twenty Five in Dallas, Texas, was completed in November 2019.

²⁾ The income available for distribution to Unitholders is based on 100% of the taxable income available for distribution to Unitholders.

Distribution yields for FY 2020 and FY 2019 are based on market closing prices of US\$0.690 and US\$0.780 per Unit as at last trading day of the respective periods..

Robust Financial Position

Low aggregate leverage and 100% unsecured loans provide greater financial flexibility

As at 31 December 2020

Total Debt

US\$505.7 million of external loans

100% unsecured

Available Facilities

US\$50.0 million of revolving credit facility

• US\$9.0 million of uncommitted revolving credit facility

Aggregate Leverage(1) 37.0%

All-in Average

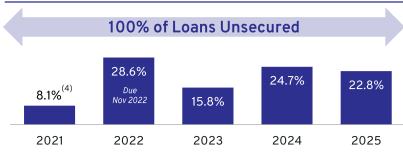
3.22 % p.a. Cost of Debt⁽²⁾

Interest Coverage(3) 4.7 times

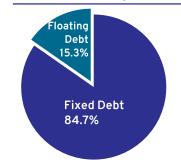
Average Term to Maturity

2.9 years





Interest Rate Exposure



Sensitivity to LIBOR⁽⁵⁾

Every +50bps in LIBOR translates to -0.059 US cents in DPU p.a.

- Calculated as the total borrowings and deferred payments (if any) as a percentage of the total assets.
- Includes amortisation of upfront debt financing costs.
- Interest Coverage Ratio (ICR) is computed based on the definition set out in Appendix 6 of the Code on Collective Investment

Schemes revised on 16 April 2020. After adjusting for management fees taken in Units, the ICR would be 5.1 times. Pacific Oak US REIT (4) Refers to the US\$41 million uncommitted revolving credit facility drawn.

Based on the 15.3% floating debt. US\$41 million uncommitted revolving credit facility drawn which are unhedged and the total number of Units in issue as at 31 December 2020.



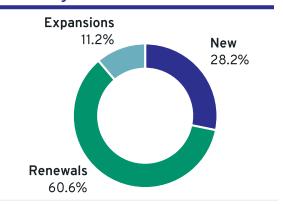
Healthy Leasing Momentum and Stable Income Stream

- Committed total of ~367,000 sf and ~121,500 sf of space in FY 2020 and 4Q 2020 respectively
 - Equivalent to 7.8% and 2.6% of portfolio NLA respectively
 - Leasing activity for the full year occurred mainly in Seattle Bellevue/Redmond, Atlanta and Sacramento
 - Achieved strong rental reversion of 10.2% for the whole portfolio, driven mainly by strong rent growth in Seattle Bellevue/Redmond, Sacramento and Austin
- Average rental collection for FY 2020 was ~99%, and ~99% for 4Q 2020⁽¹⁾
- Rental collections for October, November and December 2020 were ~99.3%, ~98.4% and ~98.5% respectively(1)
- Committed portfolio occupancy was 92.3%⁽²⁾ and portfolio WALE was 3.8 years⁽³⁾ as at 31 December 2020
- 2.7 % built-in average annual rent escalations

Lease Expiry Profile as at 31 December 2020



Leases Signed in FY 2020





2022

2021

(1) Updated as at February 2021.

2024

(2) By NLA.

2023

(3) By CRI. Based on NLA, portfolio WALE was 3.7 years.

2025

2026 and beyond

Minimal Impact from the COVID-19 Pandemic

✓ Strong rent collection is testament to KORE's portfolio and tenant quality

- Collected ~99% of rents in FY 2020, and ~99% for 4Q 2020⁽¹⁾
 - 100% of rent collected from top 10 tenants
- ~0.8% impact on FY 2020 NPI as a result of rent relief requests granted during the year
 - Limited rent deferment requests received in 4Q 2020, ~0.6% of NLA
 - Scheduled repayment of deferred rent has started for some tenants

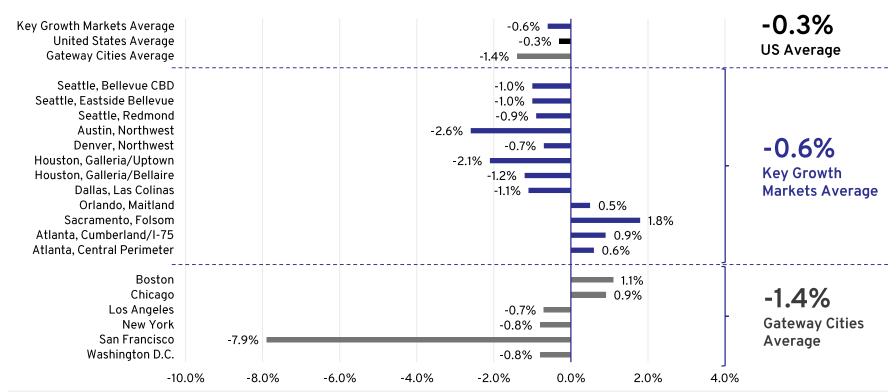
✓ Income resilience continues to be supported by

- Highly diversified tenant base with low tenant concentration risk
 - Limited retail exposure of <2% of CRI
 - Minimal co-working tenants at ~2% of CRI
 - Low exposure to oil & gas tenants at <1% of CRI
- Average in-place rents are ~8% below asking rents
 - Continue to capture positive rental reversions as leases expire,
 primarily supported by the strong Seattle Bellevue/Redmond market
- Continued healthy leasing activities driven by demand from the finance, technology and professional services sectors



Projected 12-Month Rent Outlook

KORE's average in-place rents are ~8% below asking rents, which will continue to drive growth



First Choice Submarkets Outlook

Submarket Property	Property Vacancy Rate (%)	Submarket Vacancy Rate (%)	Last 12M Deliveries (sf'000)	Last 12M Absorption (sf'000)	Under Construction (sf'000)	Last 12M Rental Growth (%)	Projected Rental Growth (%)
Seattle, Bellevue CBD The Plaza Buildings	6.6	7.9	-	(456.0)	3,155(1)	(1.0)	(1.0)
Seattle, Eastside Bellevue Bellevue Technology Center	3.9	4.1	-	(86.2)	246.6(1)	(0.9)	(1.0)
Seattle, Redmond The Westpark Portfolio	5.1	3.6	-	38.2	0.0	(0.7)	(0.9)
Austin, Northwest Great Hills Plaza & Westech 360	0.0(2) / 16.9(3)	19.6	50.7	(523.0)	0.0	(1.5)	(2.6)
Denver, Northwest Westmoor Center	3.2	8.8	34.0	114.0	214.5(1)	0.6	(0.7)
Houston, Galleria/Uptown 1800 West Loop South	23.6	20.0	-	(655.0)	70.0	(0.8)	(2.1)
Houston, Galleria/Bellaire Bellaire Park	9.3	10.5	52.8	225.0	0.0	0.8	(1.2)
Dallas, Las Colinas One Twenty Five	4.8	21.8	32.5	(542.0)	22.5	(1.3)	(1.1)
Orlando, Maitland <i>Maitland Promenade I & II</i>	5.5	10.1	-	(60.9)	0.0	1.2	0.5
Sacramento, Folsom Iron Point	2.2	5.9	3.4	(90.2)	0.0	2.4	1.8
Atlanta, Cumberland/I-75 Powers Ferry	11.2	14.8	37.8	(406.0)	395.6(1)	0.5	0.9
Atlanta, Central Perimeter Northridge Center I & II	17.9	18.6	960.0	(103.0)	429.2(1)	(0.8)	0.6

Keppel Pacific Oak US REIT

Source: CoStar Office Report, 4 January 2021. (1) Majority of which are build-to-suit or have been pre-leased.

(2) Refers to Great Hills Plaza's vacancy. (3) Refers to Westech 360's vacancy.

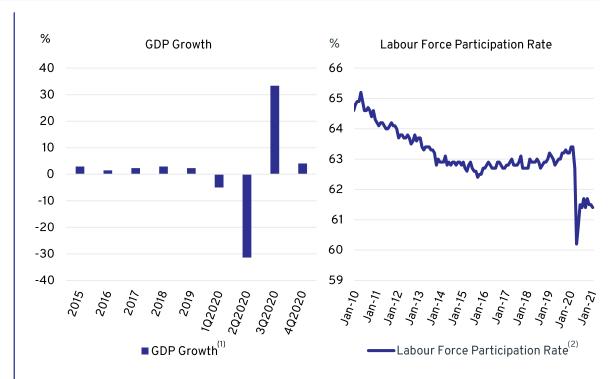
16



US Economy at a Glance

Recovery apace with continued resumption of economic activity in Q3 2020

- US Real GDP increased 4.1% q-o-q in 4Q 2020, following a 31.4% q-o-q decline in 2Q 2020⁽¹⁾
- Unemployment rate was 6.3% in January 2021, down from its peak of 14.8% in April 2020⁽²⁾
- Labour force participation rate was 61.4% in January 2021, with 7.0 million persons seeking jobs⁽²⁾
- Economy will continue to benefit from the US government's support:
 - Coronavirus Aid, Relief and Economic Security (CARES) Act
 - Additional US\$900 billion coronavirus relief package announced in December 2020 to aid US businesses, families and local governments





The Great American Move

Demographic trends accelerated by COVID-19 favour suburban locations due to logistical barriers and concerns over mass transit

2020 City Inflows and Outflows(1)

Top Cities Gaining	Top Cities Losing
1. Austin, TX	1. Hartford, CT
2. Phoenix, AZ	2. New York City, NY
3. Nashville, TN	3. San Francisco Bay Area, CA
4. Tampa, FL	4. Chicago, IL
5. Jacksonville, FL	5. Cleveland, OH
6. Charlotte, NC	6. Norfolk, VA
7. Dallas, TX	7. Boston, MA
8. Denver, CO	8. Detroit, MI
9. Charleston, SC	9. Cincinnati, OH
10. Seattle, WA	10. Pittsburgh, PA

Accelerated by COVID-19⁽²⁾:

- Move to Sun Belt states and 18-Hour cities
- Suburban migration
- Public open spaces
- Building safety/health concerns
- Affordable housing
- Less dense: COVID-19 has caused people to move out of large metro areas at higher rates in 2020 than in 2019⁽³⁾
- Bang for your buck: People are leaving high-cost cities in exchange for lower cost of living⁽⁴⁾
- Tax incentives: States with low-or zero-income taxes are attracting the most people and companies⁽⁵⁾
- Housing costs: Amid the pandemic, people are flocking to cities with cheaper housing options⁽⁴⁾

Sources: Bloomberg, LinkedIn, Council for Community and Economic Research

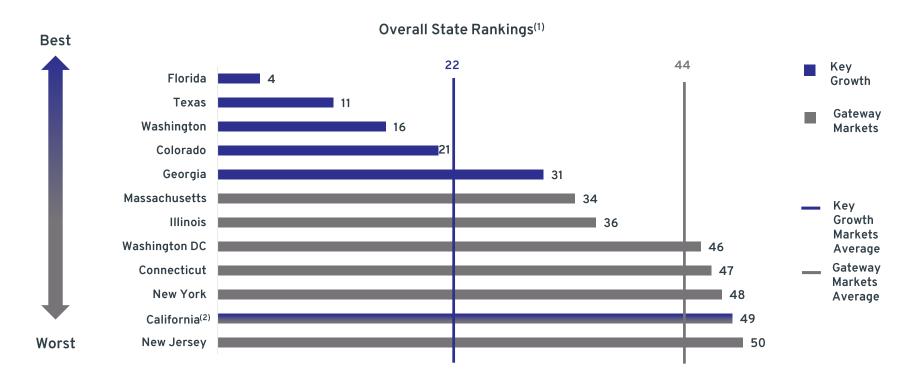
⁽¹⁾ Data shows zip code changes on LinkedIn user profiles from April to October 2020

⁽²⁾ Emerging trends in Real Estate 2021 – US & Canada by PwC and the Urban Land Institute

⁽³⁾ Webster Pacific analytic and United Van Lines moving company, Bloomberg

2021 Rankings for Overall State Taxes

Lower overall tax rates in KORE's key growth markets vs gateway cities





Note: A rank of 1 is best, 50 is worst.

(1) Tax Foundation's 2021 State Business Tax Climate Index.

(2) The state of California encompasses the key growth city of Sacramento and the gateway cities of Los Angeles and San Francisco.

Increased Mobility is Driving Corporate Relocations

 Accelerated by COVID-19, increased mobility is driving corporate relocations to states such as Texas and Florida for their tax and lifestyle advantages



Hewlett Packard Enterprise is moving its HQ from Silicon Valley, California to Springwood, Houston



ORACLE • Oracle is moving its HQ to Austin, Texas from Silicon Valley



• Charles Schwab is relocating its HQ from San Francisco to the Dallas-Fort Worth area in Texas (1)



Elon Musk, the founder of Tesla, is leaving Silicon Valley for Texas and is currently building a 4m sf facility in East Austin



 Goldman Sachs is also weighing plans for a new South Florida hub to house its asset management division, joining firms such as Blackstone and Citadel⁽²⁾

Bloomberg

Technology

Oracle Moves Headquarters to Texas, Joining Valley Exodus

- Company says shifting locations to give flexibility to workers
- ► Software maker follows HPE, Palantir in leaving California

CNN Elon Musk is leaving Silicon Valley for Texas. These millionaires and companies are joining him

By Clare Duffy, CNN Business Updated 1612 GMT (0012 HKT) December 14, 2020



Hewlett Packard Enterprise is the latest tech company to leave Silicon Valley, and is moving to Houston

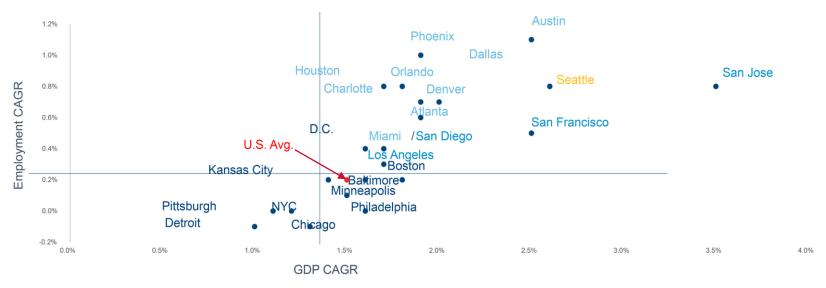


Tenant lounge, The Westpark Portfolio, Redmond, Seattle, Washington



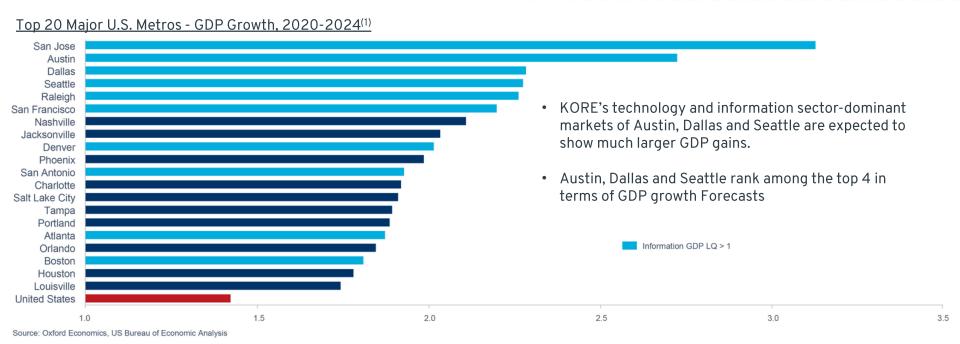
Seattle to Outperform in Employment and GDP Growth

US Projected GDP & Employment Growth 2020-2024¹



- GDP and employment growth projections indicate Seattle and Austin are poised to outperform over the next 5 years
- Gateway cities such as San Francisco and New York are projected to see weaker employment and GDP growth
- Accelerated by COVID-19, these demographic tailwinds will continue to support growth in KORE's tech dominant markets of Seattle, Austin, and Denver²

Tech Markets Poised for Further Growth

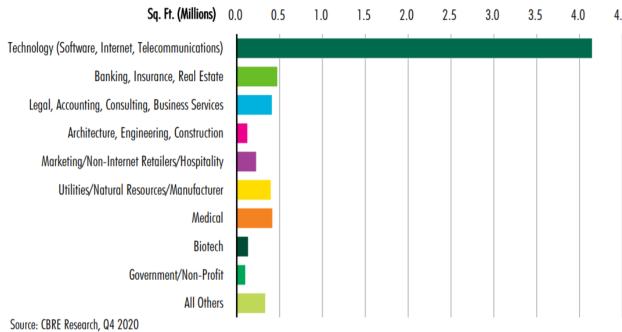




Tech to Lead Office Recovery

Over the last decade, the tech sector has become the core driver of economic growth in the US

New office leasing in Seattle by business sector (previous 12 months)



- As the world accelerates towards a tech-driven economy, the tech sector is well poised to lead recovery and growth
- The Fastside markets of Bellevue and Redmond are attractive, flexible options for companies looking to escape the denselypopulated downtown Seattle market and other areas that are dependent on public transportation

Tech Firms Led Some of the Largest Leases Signed in 2020



- Bought REI's 400,000 sf HQ in Sep 2020, expanding its Bellevue, Seattle area footprint to over 3 million sf⁽¹⁾
- Signed a 730,000 sf lease at the James A. Farley Building in Midtown Manhattan, New York⁽²⁾



- Pre-leased 555 Tower and West Main, totaling 2 million sf, downtown Bellevue. Seattle(3)
- Purchased the 630,000 sf Lord & Taylor Fifth Avenue Building in Midtown Manhattan, New York⁽⁴⁾



Microsoft • Leased over 300,000 sf in Redmond, Seattle in 2020, including a 245,000 sf building in Esterra Park; as part of its massive campus redevelopment, which includes 17 new fourand five-story buildings that will total approximately 3m square feet (5)



• In November 2020, Google increased its footprint in the Eastside Seattle with a purchase of 400,000 sf of office space in Kirkland, adding to the 200,000 sf it purchased earlier in August 2020⁽⁶⁾

Bloomberg

Technology

Facebook Buys REI **Headquarters, Showing Life for** Offices

By Noah Buhayar

September 15, 2020, 11:09 PM GMT+8 Updated on September 16, 2020, 2:04 AM GMT+8

- Property in Seattle suburb was never used by outdoor retailer
- ► Social media company still wants places for workers to gather



NEW YORK REAL ESTATE NEWS

Amazon nabs 2M sf of new office space near Seattle

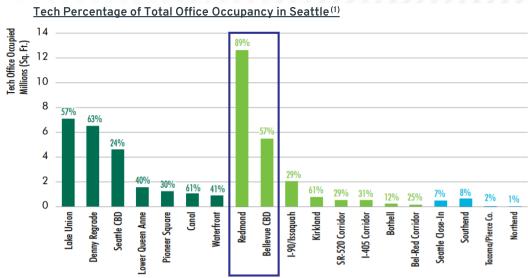
E-commerce giant is planning a major expansion



Sep. 04, 2020 04:15 PM

KORE to benefit from Eastside - Bellevue/Redmond Tech Growth





- Eastside Seattle continued to record tech investment and leasing interest in both the Bellevue CBD and Eastside Suburban markets as Seattle's established tech companies search for cheaper alternatives with strong tech talent outside of the Seattle CBD (2)
- As vaccine distribution picks up, the Eastside is poised for a modest revitalisation with its concentration of established technology companies



Exposure to growth and defensive sectors of technology and healthcare.



Highly diversified portfolio with low tenant concentration risk.

Committed to Deliver Long-Term Value



100% unsecured debt, low aggregate leverage of 37.0% with no long-term refinancing requirements until November 2022.



Strong average rental reversion of 10.2%, driven mainly by rent growth in Seattle - Bellevue/Redmond, Sacramento and Austin.



Healthy committed occupancy of 92.3% and WALE of 3.8 years by CRI. Visible organic growth from 2.7% built-in average annual rental escalations.



Trading liquidity with index inclusion - Constituents to the FTSE All World Small Cap, MSCI Singapore Small Cap and FTSE ST Singapore Shariah Indices.







Healthy Balance Sheet

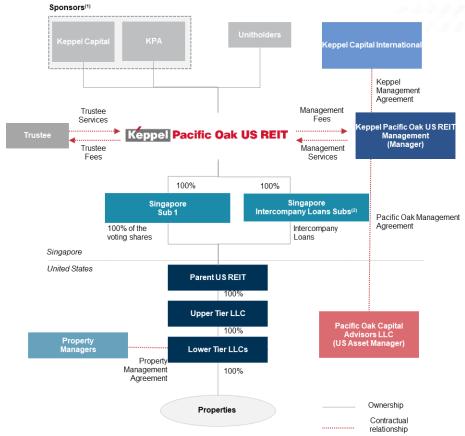
As at 31 December 2020	(US\$'000)
Total Assets	1,366,752
Investment Properties	1,304,900
Cash and Cash Equivalents	57,324
Other Assets	4,528
Total Liabilities	594,682
Gross Borrowings	505,720
Other Liabilities	88,962
Unitholders' Funds	772,070
Units in issue and to be issued ('000) ⁽¹⁾	945,265
NAV per Unit (US\$)	0.820
Adjusted NAV per Unit (US\$) ⁽²⁾	0.790
Unit Price (US\$)	0.690

Growing in Value

Increase in portfolio value driven mainly by properties in the strong-performing Seattle - Bellevue/Redmond markets

Property	As at 31 December 2020 (US\$ 'million)	As at 31 December 2019 (US\$ 'million)	Change (US\$ 'million)	Change (Percentage)
The Plaza Buildings Seattle, Bellevue CBD	312.0	275.0	37.0	13.5
Bellevue Technology Center Seattle, Eastside Bellevue	152.4	144.0	8.4	5.8
The Westpark Portfolio Seattle, Redmond	224.0	199.9	24.1	12.1
Great Hills Plaza <i>Austin, Northwest</i>	42.1	41.2	0.9	2.2
Westech 360 Austin, Northwest	49.2	49.5	(0.3)	(0.6)
Westmoor Center Denver, Northwest	121.4	132.0	(10.6)	(8.0)
1800 West Loop South Houston, Galleria/Uptown	79.9	82.0	(2.1)	(2.6)
Bellaire Park Houston, Galleria/Bellaire	52.9	53.0	(0.1)	(0.2)
One Twenty Five Dallas, Las Colinas	102.0	102.0	-	-
Maitland Promenade I & II Orlando, Maitland	92.3	96.0	(3.7)	(3.9)
Iron Point Sacramento, Folsom	42.3	39.4	2.9	7.4
Powers Ferry Atlanta, Cumberland/I-75	16.4	20.5	(4.1)	(20.0)
Northridge Center I & II Atlanta, Central Perimeter	18.0	22.0	(4.0)	(18.2)
Total Portfolio Value	1,304.9	1,256.5	48.4	3.9

Trust Structure



Tax-efficient structure for holding US properties

- No US corporate tax (21%) and US withholding tax (30%)
- No Singapore corporate tax (17%) and Singapore withholding tax (10%)
- Subject to limited tax

Leverage Sponsors' expertise and resources to optimise returns for Unitholders

Alignment of interests among Sponsors, Manager and Unitholders

- (1) Keppel Capital holds a deemed 8.0% stake in Keppel Pacific Oak US REIT (KORE). Pacific Oak Strategic Opportunity REIT, Inc. (KPA entity) holds a 6.8% stake in KORE. KPA holds a deemed interest of 1.2% in KORE, for a total of 8.0%.
- (2) There are three wholly-owned Singapore Intercompany Loan Subsidiaries extending intercompany loans to the Parent US REIT.

Information as at 8 February 2021. Unitholding in KORE is subject to an ownership restriction of 9.8% of the total Units outstanding.