

Second Quarter and First Half 2019 Financial Results 16 July 2019

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Important Notice

The past performance of Keppel-KBS US REIT is not necessarily indicative of its future performance. Certain statements made in this release may not be based on historical information or facts and may be "forward-looking" statements due to a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes, and the continued availability of financing in the amounts and terms necessary to support future business.

Prospective investors and unitholders of Keppel-KBS US REIT (Unitholders) are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of Keppel-KBS US REIT Management Pte. Ltd., as manager of Keppel-KBS US REIT (the Manager) on future events. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained in this release. None of the Manager, the trustee of Keppel-KBS US REIT or any of their respective advisors, representatives or agents shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this release or its contents or otherwise arising in connection with this release. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. The value of units in Keppel-KBS US REIT (Units) and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including possible loss of principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (SGX-ST). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.



Key Highlights

100

STI Paris

Indoor courtyard, Great Hills Plaza Austin, Texas



Lounge area, Bellevue Technology Center, Bellevue, Seattle

Key Highlights

- Higher revenue contributions from the two acquisitions in Seattle and Florida
- Positive rental reversions
- Continued healthy leasing momentum

Positive Growth in 1H 2019

Distributable Income US\$24.8 million 30.9%



Outperformed 1H 2018 and IPO Forecast by 30.9% and 23.1% respectively

1H 2019 DPU was 31.0% and

IPO Forecast adjusted DPU

23.0% above actual 1H 2018 and

Occupancy 1 2.4% from end-2018



~376,000 sf of total space leased in 1H 2019, equivalent to 8.8% of the portfolio, bringing portfolio committed occupancy to 94.0%

Distribution per Unit 3.00 US cents 1 31.0%

respectively



7.9%

Annualised **Distribution Yield**



Based on the market closing price of US\$0.765 per Unit as at 30 June 2019



Key Growth Markets – Driven by Innovation and Technology

Seattle, Washington



The Plaza Buildings Bellevue Technology Occupancy: 96.5% Center Occupancy: 98.5%

Sacramento, California



Iron Point Occupancy: 95.8%

Denver, Colorado



Westmoor Center Occupancy: 91.2%

Austin, Texas



Occupancy: 96.4%

Keppel KBS US REIT



Great Hills Plaza Occupancy: 98.1%



The Westpark Portfolio Occupancy: 97.8%



Northridge Center 1&1 Occupancy: 85.1%

Houston, Texas

1800 West Loop South

Occupancy: 81.9%



Powers Ferry Occupancy: 98.0%

Orlando, Florida

Maitland Promenade I Occupancy: 97.9%



Maitland Promenade II Occupancy: 99.7%



West Loop I & II Occupancy: 89.5%

Overview

13 freehold offices buildings and business campuses across 7 key growth markets

NLA

Over 4.2 million sf

Assets Under Management

US\$1.09 billion

Portfolio Committed Occupancy 94.0%

- West Coast
- Central
- East Coast.

All information as at 30 June 2019

Financial Performance & Capital Management

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Tenant space, Westmoor Center Denver, Colorado

Financial Performance for 1H 2019

Distributable income for 1H 2019 outperformed both IPO Forecast and 1H 2018 Actual

	Actual 1H 2019 (US\$'000)	Forecast 1H 2019 ⁽¹⁾ (US\$'000)	% Change	Actual 1H 2019 (US\$'000)	Actual 1H 2018 (US\$'000)	% Change
Gross Revenue	58,724	48,201	21.8	58,724	46,351	26.7
Property Expenses	(22,548)	(20,075)	12.3	(22,548)	(17,858)	26.3
Net Property Income	36,176	28,126	28.6	36,176	28,493	27.0
Income Available for Distribution ⁽²⁾	24,758	20,109	23.1	24,758	18,907	30.9
DPU (US cents) for the period	3.00	3.16	(5.1)	3.00	3.00	-
Annualised Distribution yield (%) ⁽³⁾	7.9%	7.2%	70bps	7.9%	6.9%	100bps
Adjusted DPU (US cents) ⁽⁴⁾	3.00	2.44 ⁽⁴⁾	23.0	3.00	2.29 ⁽⁴⁾	31.0

(1) Forecast for 1H 2019 was derived from one half of the Projection Year 2019 as disclosed in the Prospectus.

(2) The income available for distribution to Unitholders is based on 100% of the taxable income available for distribution to Unitholders.

(3) Actual 1H 2019 annualised distribution yield is based on market closing price of US\$0.765 per Unit as at last trading day of 1H 2019. Forecast 1H 2019 and Actual 1H 2018 annualised distribution yields are based on the listing price and 1H 2018 market closing price of US\$0.880 per Unit.

(4) Adjusted DPU for Forecast 1H 2019 as well as Actual 1H 2018 were calculated based on the actual number of units as at 30 June 2019 of 825,266,935 for comparison purpose.





1H 2019 DPU: 3.00 US cts

Distribution timetable

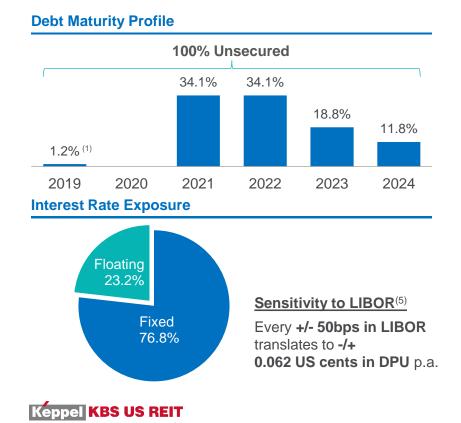
Ex-date	25 July 2019
Book closure date	26 July 2019
Payment date	25 September 2019
Keppel KBS US REI	Г

Healthy Balance Sheet

As at 30 June 2019	(US\$'000)
Total Assets	1,125,830
Investment Properties	1,086,026
Cash and Cash Equivalents	35,606
Other Assets	4,198
Total Liabilities	473,521
Gross Borrowings	424,440
Other Liabilities	49,081
Unitholders' Funds	652,309
Units in issue and to be issued ('000) ⁽¹⁾	826,891
NAV per Unit (US\$)	0.79
Adjusted NAV per Unit (US\$) ⁽²⁾	0.76
Unit Price (US\$)	0.765
(1) Includes management fees in Units to be issued for 2Q 2019.(2) Excludes Distributable Income.	8

Prudent Capital Management

Limited interest rate exposure with term loans significantly hedged



As at 30 June 2019

Total debt	US\$424.4 million of external loans (100% unsecured)
Available facilities	 US\$50 million of revolving credit facility US\$20 million of uncommitted revolving credit facility
Aggregate leverage ⁽²⁾	37.7%
All-in average cost of debt(3)	3.78% p.a.
Interest coverage ⁽⁴⁾	4.6 times
Average term to maturity	3.32 years

(1) Refers to the US\$5 million uncommitted revolving credit facility drawn.

(2) Calculated as the total borrowings and deferred payments (if any) as a percentage of the total assets.

(3) Includes amortisation of upfront debt financing costs.

(4) Ratio of EBITDA over interest expense paid or payable.

(5) Based on the 23.2% floating debt, US\$5 million revolving credit facility drawn which are unhedged and the total number of Units in issue as at 30 June 2019.

Portfolio Overview

Maitland Promenade II Orlando, Florida



Tenant space, Bellevue Technology Center, Bellevue, Seattle

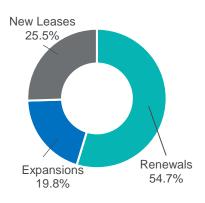
Healthy Leasing Momentum in 1H 2019

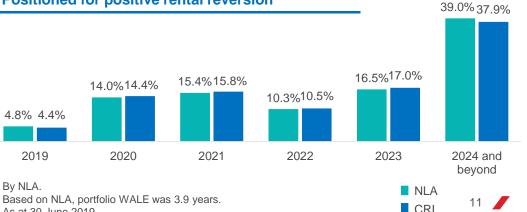


Continued Organic Growth

- Another 173,000 sf leased in 2Q 2019 for a total of ~376,000 sf leased in 1H 2019, equivalent to about 8.8% of portfolio
- Over two-thirds of leasing activities were in its business campuses in the tech hubs of Seattle, Austin and Denver
- Leasing demand mainly from the fast-growing technology and professional services sectors
- Portfolio WALE of 3.8 years⁽²⁾ by cash rental income

Well-spread lease expiry profile⁽³⁾ Positioned for positive rental reversion





3) As at 30 June 2019.

Well-Diversified Tenant Base Across Key Growth Sectors

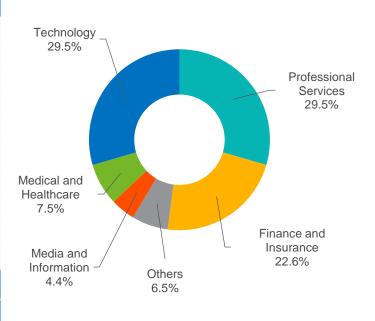
Resilient portfolio with low tenant concentration risk

- KORE's business campuses are popular among tenants in the tech hubs of Seattle, Austin and Denver which contribute 60% cash rental income.
- Top 10 tenants contribute 20.4% of cash rental income and comprise 18.0% of portfolio NLA

Top 10 tenants as at 30 June 2019

Portfolio tenant base composition (by NLA)

Tenant	Sector	Asset	% CRI
Ball Aerospace	Technology	Westmoor Ctr	3.5
Oculus VR, LLC	Technology	Westpark Portfolio	2.5
Zimmer Biomet Spine	Technology	Westmoor Ctr	2.3
Spectrum	Media & Information	Maitland Promenade I	2.1
Unigard Insurance ⁽¹⁾	Finance & Insurance	Bellevue Technology Ctr	1.9
US Bank	Finance & Insurance	The Plaza Buildings	1.9
Blucora	Technology	The Plaza Buildings	1.8
Futurewei	Technology	The Plaza Buildings	1.6
Reed Group	Technology	Westmoor Ctr	1.5
Regus	Professional Services	Bellevue Technology Ctr	1.3
Total			20.4
WALE (by NLA)			5.2 years
WALE (by CRI)			4.9 years



(1) Subsidiary of QBE Insurance Group.

Market Outlook

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Lobby, The Plaza Buildings Bellevue, Seattle



Fitness centre, The Plaza Buildings, Bellevue, Seattle

US Economy at a Glance

3.1% Real GDP growth in 1Q 2019⁽¹⁾

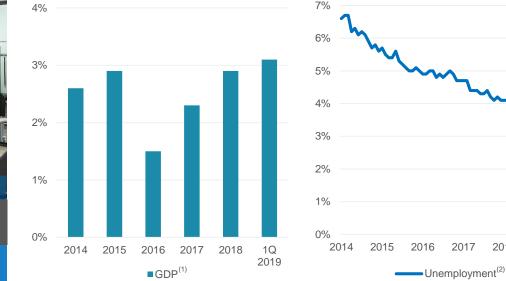
+3.1%Average hourly earnings y-o-y⁽²⁾

Keppel KBS US REIT

3.7% Low unemployment⁽²⁾

+224.000Jobs added⁽²⁾

Sound US Economic Fundamentals



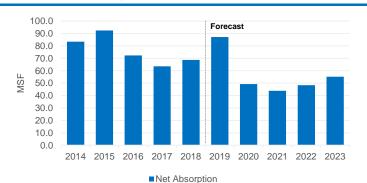
- GDP grew 3.1% in 1Q 2019, marking the longest economic expansion on record
- Unemployment rate ticked up 0.1% to 3.7% in June 2019 as more people entered the workforce than the 224,000 jobs created
- Stable GDP growth, low unemployment rates and expectations of future rate cuts provide for an encouraging backdrop and potential tailwinds

(2)U.S. Bureau of Labor Statistic, June 2019. 2018

Jun-19

Attractive US Office Outlook

Technology sector remains a key driver of leasing demand, especially in strong growth markets

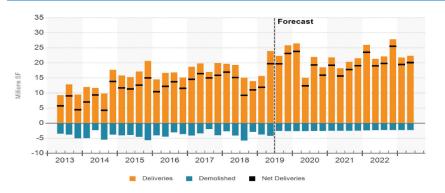


Overall Net Absorption⁽¹⁾

Overall Asking Rents & Vacancy⁽¹⁾



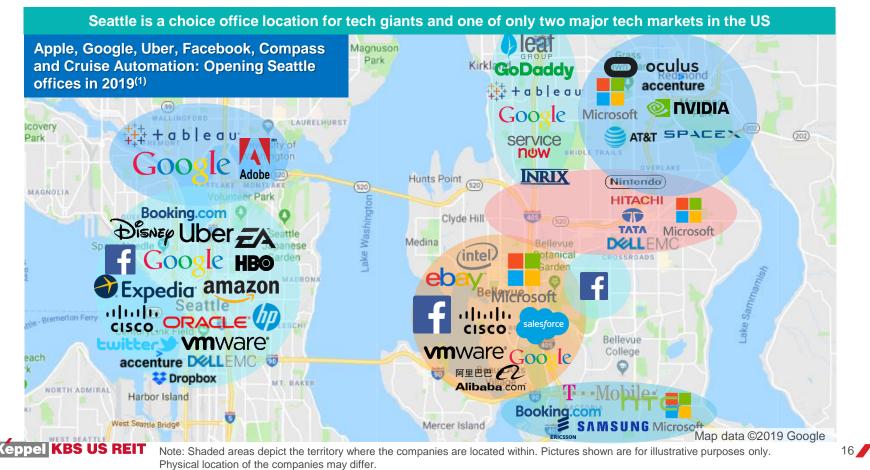
Deliveries & Demolitions⁽¹⁾



66.4m	64.1m
Last 12M Net Absorption	Last 12M Deliveries
2.3%	9.6%
Last 12M Rent Growth	Vacancy Rate

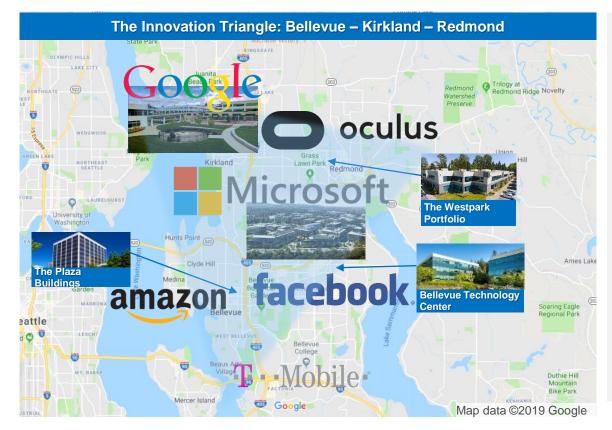
(1) CoStar Office Report, 28 June 2019.

Notable Tech Occupiers in Seattle



(1) Built in Seattle, https://www.builtinseattle.com/2018/12/17/new-seattle-tech-offices-2019

Suburban Neighbourhoods Becoming Tech Campuses of Choice

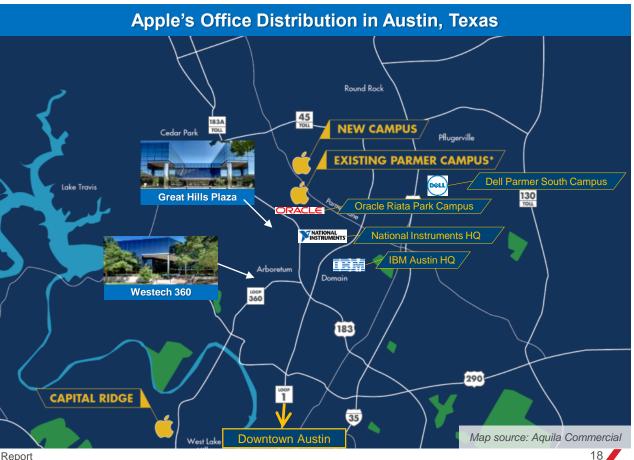


- Amazon is relocating its worldwide operations team to Bellevue⁽¹⁾. Its occupancy is expected to increase from 12m sf in 2019 to over 15m sf by 2024⁽²⁾.
- Microsoft's Redmond Campus is being expanded and will total 131 buildings and 9.2m sf of new, renovated and existing office space⁽³⁾.
- Facebook's presence in Seattle is 2.4m sf and counting⁽⁴⁾.
- Oculus, Facebook's virtual reality arm is growing its Redmond office even faster than Facebook's HQ⁽⁵⁾.
- Google's large and growing footprint in Kirkland is expected to reach more than 1m sf ⁽⁶⁾.
- T-Mobile is spending US\$160m on its Bellevue Campus expansion and reupped its lease through 2030⁽⁷⁾.

(1) Geekwire," *Exclusive: Amazon moving thousands of employees out of Seattle, relocating key division to nearby city*", <u>http://tiny.cc/79x98y;</u>
(2) CBRE Research;
(3) The Verge, "*Microsoft unveils plans for a new modern headquarters*", <u>http://tiny.cc/79x98y;</u>
(4) Geekwire, "*Facebook reveals size of its Seattle-area footprint*", <u>http://tiny.cc/37x98y;</u>
(5) Pudget Sound Business Journal "*Facebook is growing its Redmond Oculus office even faster than its HQ*" <u>https://tiny.tc/mythcopph;</u>
(6) Geekwire, "*Google doubles down on Seattle region with giant new office leases*", <u>http://tiny.cc/14x98y;</u>
(7) T-Mobile press release, 19 November 2018.

Apple: A True Campus Community in Austin

- Apple currently occupies ~1.7m sf of office space in Austin⁽¹⁾ and employs ~6,200 people⁽²⁾.
- On 13 December 2018, Apple announced plans to build a new US\$1b campus in Austin, spanning 133 acres and adding an additional 5,000 jobs⁽³⁾.
- A 2013 Economic Impact study by Keyser Marston, calculated a ratio of 0.75 jobs supported per 1 Apple employee⁽⁴⁾.
- Additional employment is expected to translate into greater demand for office space.
- Notable tech occupiers in Austin include Amazon, Oracle, Dell, Google and IBM.

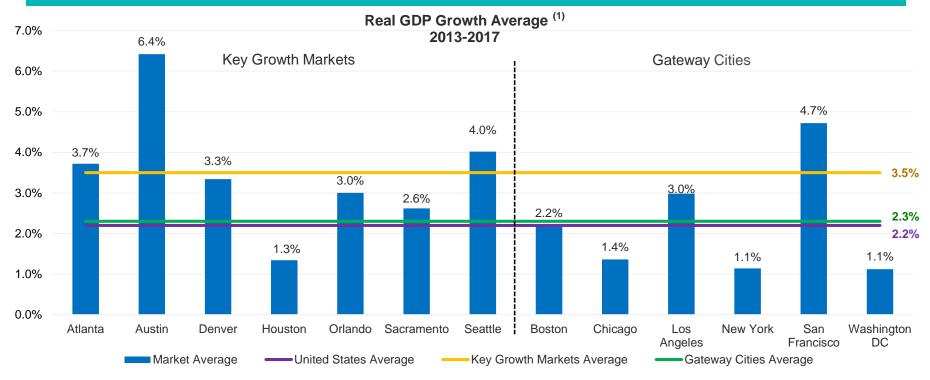


Keppel KBS US REIT (1) CoStar Office Report (2) & (3) Apple press release. 13 December 2018

(4) Keyser Marston Report, Economic and Fiscal Impacts Generated by Apple in Cupertino, May 2013

Positive Economics in KORE's Key Growth Markets

KORE's key growth markets have outperformed the national average over the last 5 years



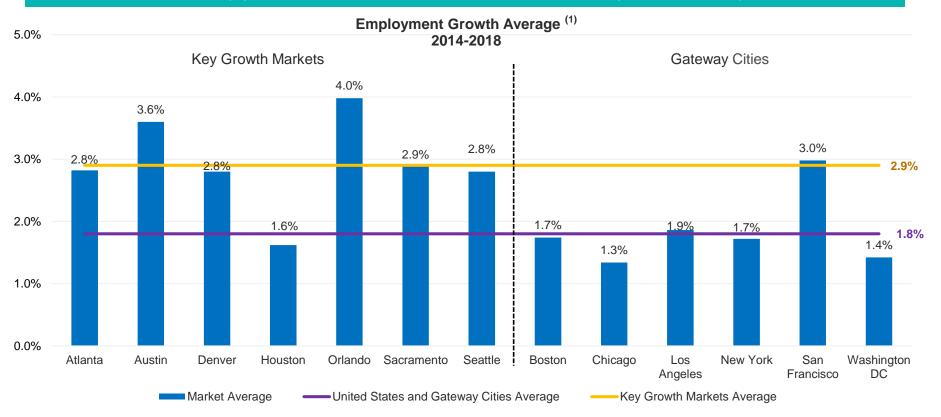
• With the exception of Houston, our key growth markets have exceeded United States and gateway cities in terms of real GDP, employment and population growth

Note: Gateway cities average is based on New York, Washington DC, San Francisco, Los Angeles, Chicago, Boston.

(1) U.S Bureau of Economic Analysis.

Rising Employment in KORE's Key Growth Markets

KORE's key growth markets have outperformed the national average over the last 5 years

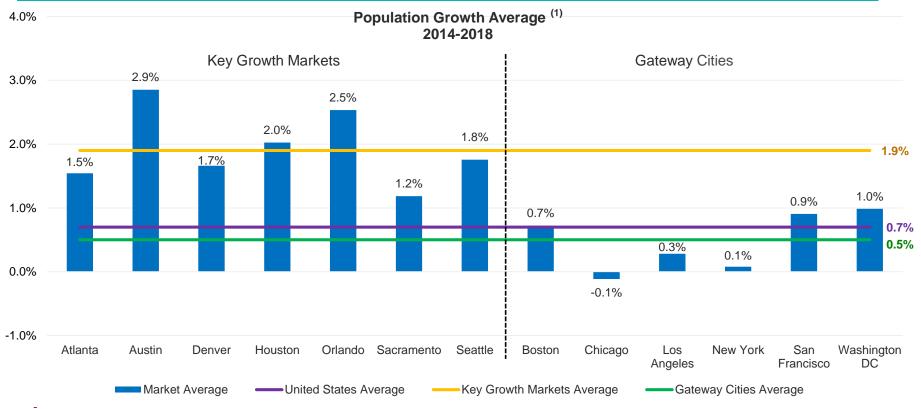


Note: Gateway cities average is based on New York, Washington DC, San Francisco, Los Angeles, Chicago, Boston.

(1) U.S Bureau of Labor Statistics.

Expanding Population in KORE's Key Growth Markets

KORE's key growth markets have outperformed the national average over the last 5 years

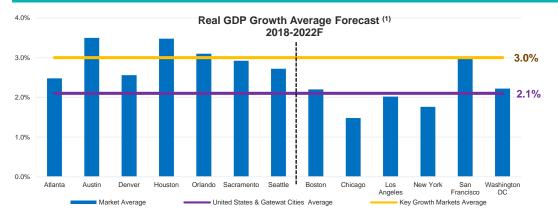


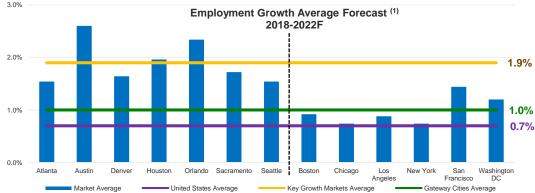
Note: Gateway cities average is based on New York, Washington DC, San Francisco, Los Angeles, Chicago, Boston.

(1) U.S Census Bureau, Population Division.

Positive Outlook in KORE's Key Growth Markets

KORE's key growth markets are forecasted to outperform national average





Strength from the ground up

- Fast growing and defensive sectors such as technology, government, medical and healthcare are driving the economies in these submarkets
- Many of these submarkets including Seattle, Atlanta, Austin and Houston serve as national or regional headquarters of Fortune 500 companies
- Strong employment opportunities will lead to increasing household incomes and a higher quality of life, attracting and retaining young and highly-educated workers
- Higher levels of economic and employment growth are positive demand drivers for office space, and will continue to provide support for the submarket's office market

Note: Gateway cities average is based on New York, Washington DC, San Francisco, Los Angeles, Chicago, Boston. (1) U.S Metro Economies: Economic Growth and Full Employment, June 2018, and IMF, World Economic Outlook, October 2018.

First Choice Submarkets Outlook

Submarket Property	Submarket Vacancy Rate (%)	Last 12M Deliveries (sf'000)	Last 12M absorption (sf'000)	Average Submarket Rent (US\$ p.a.)	Last 12M Rental Growth (%)	Projected Rental Growth (%)
Seattle, Bellevue CBD The Plaza Buildings	4.2%	-	137.0	51.3	9.4%	7.8%
Seattle, Eastside Bellevue Technology Center	4.9%	-	32.1	34.8	5.8%	4.3%
Seattle, Redmond Westpark Portfolio	4.6%	10.0	(160.0)	32.9 ⁽¹⁾	6.9%	5.6%
Sacramento, Folsom Iron Point	5.6%	-	21.9	26.8	5.6%	5.3%
Denver, Northwest Westmoor Center	8.5%	134.0	178.0	21.7	3.1%	3.6%
Austin, Northwest Great Hills & Westech 360	8.9%	0.4	(23.3)	36.0	5.6%	4.9%
Houston, Galleria/Uptown 1800 West Loop	15.3%	-	283.0	31.9	(0.5%)	(0.2%)
Houston, Galleria/Bellaire West Loop I & II	16.2%	-	2.5	25.2	2.7%	1.8%
Atlanta, Cumberland/I-75 Powers Ferry	14.2%	4.9	397.0	24.9	3.9%	3.4%
Atlanta, Central Perimeter Northridge I & II	14.2%	4.9	(292.0)	28.5	3.0%	3.4%
Orlando, Maitland Maitland Promenade I & II	9.2%	-	(74.7)	22.8	4.3%	2.9%

(1) Refers to average submarket office rent.

Looking Ahead

Tenant space, Great Hills Plaza Austin, Texas

Delivering Stable Distributions and Long Term Value

Portfolio Optimisation

- Focused leasing strategy targeting growth sectors
- Proactive and effective asset management
- Maximise rental rates and capture positive rental reversions

Value Accretive Investments

- Pursue growth opportunities to create long term value
- Target key growth markets with strong office fundamentals
- Focus on first choice submarkets with strong macroeconomic growth indicators that outpace national average

Prudent Capital Management

- Effective hedging to mitigate against impact of unfavourable interest rate movements
- Acquire funding at optimal costs
- Fortify balance sheet and maintain an optimal capital structure

Keppel KBS US REIT

Thank You

For more information, please visit

www.kepkbsusreit.com

Westech 360 Austin, Texas

Additional Information

2035

Bellevue Technology Center Bellevue, Seattle

Financial Performance for 2Q 2019

	Actual 2Q 2019 (US\$'000)	Forecast 2Q 2019 ⁽¹⁾ (US\$'000)	% Change	Actual 2Q 2019 (US\$'000)	Actual 2Q 2018 (US\$'000)	% Change
Gross Revenue	29,280	24,101	21.5	29,280	22,641	29.3
Property Expenses	(11,292)	(10,036)	12.5	(11,292)	(8,847)	27.6
Net Property Income	17,988	14,065	27.9	17,988	13,794	30.4
Income Available for Distribution ⁽²⁾	12,404	10,055	23.4	12,404	9,453	31.2
DPU (US cents) for the period	1.50	1.58	(5.1)	1.50	1.50	-
Adjusted DPU (US cents) ⁽³⁾	1.50	1.22 ⁽³⁾	23.0	1.50	1.15 ⁽³⁾	30.4

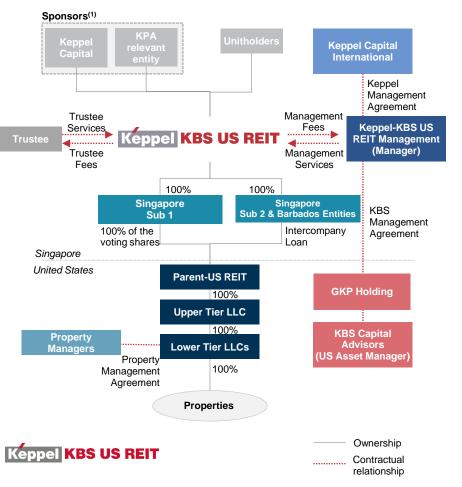
(1) Forecast for 2Q 2019 was derived from one quarter of the Projection Year 2019 as disclosed in the Prospectus.

(2) The income available for distribution to Unitholders is based on 100% of the taxable income available for distribution to Unitholders.

(3) Adjusted DPU for Forecast 2Q 2019 and Actual 2Q 2018 were calculated based on the actual number of Units as at 30 June 2019 of 825,266,935 for comparison purpose.



Tax-Efficient Structure



Tax-efficient structure for holding US properties

- No US corporate tax (21%) and US withholding tax (30%)
- No Singapore corporate tax (17%) and Singapore withholding tax (10%)
- Subject to limited tax (per annum effective tax not expected to exceed 2% of distributable income)

Leverage Sponsors' expertise and resources to optimise returns for Unitholders

Alignment of interests among Sponsors, Manager and Unitholders

(1) Keppel Capital holds a deemed 7.3% stake in Keppel-KBS US REIT (KORE). KBS Strategic Opportunity REIT, Inc. (KPA relevant entity) holds a 6.9% stake in KORE. KPA holds a deemed interest of 0.4% in KORE.

Note: Unitholding in KORE is subject to an ownership restriction of 9.8% of the total Units outstanding.



Property	City	Portfolio Overview	NLA (sf)	Committed occupancy (by NLA)	WALE (in years)	Carrying Value (US\$m)
The Plaza Buildings	Seattle	Bellevue CBD, one of the most active leasing submarket in Seattle	490,994	96.5%	3.5	258.8
Bellevue Technology Center	Seattle	Bellevue, one of the most active leasing submarket in Seattle	330,508	98.5%	3.4	137.7
The Westpark Portfolio	Seattle	Redmond submarket, one of the best performing office markets in the Seattle region	782,185	97.8%	3.7	180.3
Iron Point	Sacramento	Carmichael / Fair Oaks / Citrus Heights; Expected to outperform the overall Sacramento market	211,944	95.8%	2.8	37.4
Westmoor Center	Denver	Northwest Denver; Well-positioned to capture tenants that outgrow nearby Boulder, and has better quality real estate	612,890	91.2%	5.2	128.6
Great Hills Plaza	Austin	Northwest submarket, a popular office locale along the Capital of Texas Highway corridor	139,252	98.1%	5.3	37.9
Westech 360	Austin	Northwest submarket, a popular office locale along the Capital of Texas Highway corridor	177,615	96.4%	2.7	47.2
1800 West Loop South	Houston	West Loop, which is amenity-rich and highly sought after	400,101	81.9%	4.2	79.4
West Loop I & II	Houston	Bellaire, one of Houston's most desirable and affluent neighbourhoods	313,873	89.5%	4.4	43.6
Powers Ferry	Atlanta	Cumberland / I-75: Have been outperforming greater Atlanta market in terms of occupancy rate	149,324	98.0%	3.0	19.8
Northridge Center I & II	Atlanta	North Central / I-285 / GA 400: Home to numerous Fortune 500 companies, which solidifies the positive attributes of the location	188,944	85.1%	2.8	21.1
Maitland Promenade I	Orlando	Maitland Center, which is dominated by finance, insurance, tech and strong activity in the Class A market	230,366	97.9%	3.6	49.5
Maitland Promenade II	Orlando	Maitland Center, which is dominated by finance, insurance, tech and strong activity in the Class A market	230,371	99.7%	4.4	44.5
		Portfolio Information as at 30 June 2019	4,258,367	94.0%	3.9 ⁽¹⁾	1,085.8

Positive Fundamentals in KORE's Key Growth Markets

Growing educated workforce and rising household income

Educational Attainment – % of population with at least a Bachelor's Degree **								
	2013	2014	2015	2016	2017			
United States	29.6%	30.1%	30.6%	31.3%	32.0%			
Atlanta MSA	35.2%	35.8%	37.0%	37.7%	37.9%			
Austin MSA	41.5%	41.5%	42.6%	42.8%	44.8%			
Denver MSA	40.3%	40.8%	41.8%	42.5%	43.9%			
Houston MSA	30.9%	31.0%	31.5%	32.0%	32.4%			
Orlando MSA	29.5%	28.7%	29.9%	30.9%	32.1%			
Sacramento MSA	30.8%	31.3%	32.2%	32.6%	32.7%			
Seattle MSA	39.4%	39.4%	41.2%	42.0%	41.9%			

 $\frac{9}{100}$ of population with at least a Pachalar's Degree $\binom{1}{100}$

Household Median Income ⁽¹⁾

Educational Attainment

US\$'000	2013	2014	2015	2016	2017
United States	52.3	53.7	55.8	57.6	60.3
Atlanta MSA	55.7	56.2	60.2	62.6	65.4
Austin MSA	61.8	63.6	67.2	71.0	73.8
Denver MSA	62.8	66.9	70.3	71.9	76.6
Houston MSA	57.4	60.1	61.5	61.7	63.8
Orlando MSA	47.0	48.3	51.1	52.4	55.1
Sacramento MSA	57.0	60.0	62.8	64.1	67.9
Seattle MSA	67.5	71.3	75.3	78.6	82.1

- Maitland has one of the largest percentages of graduates with advanced degrees in the metro and is dominated by technical firms, finance and insurance companies, along with computer technology and data companies⁽²⁾
- Population aged 25 and above with at least a Bachelor's degree has grown steadily in KORE's markets, with Seattle, Atlanta, Austin and Sacramento surpassing the national benchmark
- Steady employment growth over the years has led to rising household median incomes in KORE's markets, providing support in retaining a young and educated workforce
- As growth extends beyond primary markets to secondary markets, markets with a highly skilled labour pool will continue to attract corporate expansions

U.S Census Bureau, 2013-2017 American Community Survey 1 Year Estimates.
 CoStar Office Report, 3 April 2019.